



Quote For:

**San Diego Harbor Police Department
Shelter Island Project**

Quoted By:

**Vigilant Solutions, LLC
Greg Mills**

Date: 02-27-18

Be Smart. Be Safe. Be Vigilant.

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|  | | Vigilant Solutions, LLC 1152 Stealth Street Livermore, California 94551 (P) 858-287-0067 | | Be smart. Be safe. Be Vigilant. | |
| Attention: | San Diego Harbor Police Department | Date | 2/27/2018 | | |
| Project Name: | Shelter Island Project | Quote Number: | GSM-0605-02 | | |

PROJECT QUOTATION

We at Vigilant Solutions are pleased to quote the following systems for the above referenced project:

| Qty | Item # | Description |
|---|---|---|
| (2) | Fixed Camera LPR SYS-1 VSF-075-H-RE | Vigilant Fixed LPR Camera with Integrated Smart Processor <u>Hardware:</u> <ul style="list-style-type: none"> Integrated (Internal) solid state DSP Smart processor units - No moving parts <ul style="list-style-type: none"> Plug-N-PlayIP based camera with Power Over Ethernet (POE) Includes field installed J-Box 75mm LPR Camera(s) with IR and Color video <ul style="list-style-type: none"> Includes RAM mounting bracket <u>Software:</u> <ul style="list-style-type: none"> Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> Includes CarDetector LPR software for local server hosting LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> Full suite of LPR tools including data analytics |
| Subtotal Price (Excluding sales tax) | | \$14,600.00 |

| Qty | Item # | Description |
|---|-----------|---|
| (2) | BCAE1F2-A | Four Camera Reaper Communications Box with cellular router and AT&T Modem - Two Cable Glands <ul style="list-style-type: none"> Complete communications and power management solution for up to four (4) Reaper fixed cameras Enclosed in a vented NEMA 3R enclosure with fan for cooling Includes AT&T modem and private WI-fi access point for administrative access to cameras Integrated GPS with integrated NTP server for accurate time stamps on all detections |
| Subtotal Price (Excluding sales tax) | | \$7,400.00 |

| Qty | Item # | Description |
|---|--------------------------------|---|
| (2) | VS-FX-UNI-POLE-WALL-BRKT_REV_B | Fixed LPR Camera Bracket <ul style="list-style-type: none"> Pole or Wall Mount - UPR ARM ASSY POLE & WALL MOUNT BLK REV B |
| Subtotal Price (Excluding sales tax) | | \$700.00 |

| Qty | Item # | Description |
|---|-----------|--|
| (2) | CDFS-4HWW | Fixed Camera LPR System - Extended Hardware Warranty - Year 2 through 5 <ul style="list-style-type: none"> Fixed LPR System LPR hardware component replacement warranty Applies to 1-Channel hardware system kit Valid for 4 years from standard warranty expiration |
| Subtotal Price (Excluding sales tax) | | \$4,200.00 |

| Qty | Item # | Description |
|---|---------------------------------|---|
| (2) | Electrical Contracting Estimate | Estimated Electrical Contracting Fees for a 1 lane fixed camera install. <ul style="list-style-type: none"> Provide labor, materials & equipment to install (1) Reaper Camera w/(1) power supply enclosure (all equipment, cabling & mounts provided by Vigilant). Provide all hardware and strapping required to finalize mounting. Provide 120v power to power supply from local street lighting source located directly at light pole. Project requires constant 120v power be available at the pole. |
| Subtotal Price (Excluding sales tax) | | \$9,690.00 |

| Qty | Item # | Description |
|---|-------------|---|
| (1) | VSBSCSVC-01 | Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> Includes access to all LEARN and CarDetector software updates Priced per camera per year for up to 14 total camera units registered Requires new/existing Enterprise Service Agreement (ESA) |
| Subtotal Price (Excluding sales tax) | | \$1,050.00 |

| Qty | Item # | Description |
|---|------------|---|
| (1) | SSU-LN-COM | Vigilant Start Up & Configuration of Hosted/Managed LEARN Server Account <ul style="list-style-type: none"> New client account setup via national LPR server Required for all hosted/managed LEARN client accounts |
| Subtotal Price (Excluding sales tax) | | \$1,275.00 |

| Qty | Item # | Description |
|---|-------------|--|
| (1) | VS-LEARN--H | Vigilant Hosted/Managed Centralized LPR server via LEARN <ul style="list-style-type: none"> Vigilant hosted/managed LEARN account <ul style="list-style-type: none"> Central repository for all LPR data acquired by each LPR system Includes Vigilant's suite of LPR data analytics via online web access <ul style="list-style-type: none"> Automated CarDetector software update management Plate searching, mapping, data mining utilities Stakeout, Associate Analysis and Locate Analysis Full administrative security with management auditing Plug-N-Play an unlimited number of CarDetector LPR systems <ul style="list-style-type: none"> Requires NO server hardware, NO server maintenance Requires Vigilant Enterprise Service Agreement contract |
| Subtotal Price (Excluding sales tax) | | \$0.00 |

| Qty | Item # | Description |
|---|-------------|---|
| (2) | SSU-SYS-COM | Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> • Vigilant technician to visit customer site • Includes system start up, configuration and commissioning of LPR system • Applies to mobile (1 System) and fixed (1 Camera) LPR systems |
| Subtotal Price (Excluding sales tax) | | \$900.00 |

| Qty | Item # | Description |
|---|---------|--|
| (1) | VS-TRNG | Vigilant End User Training for LPR Systems <ul style="list-style-type: none"> • End user training for Vigilant products <ul style="list-style-type: none"> ◦ Covers all client purchased applications ◦ Includes classroom and field operation training • Vigilant certified technician to visit site and perform one training class |
| Subtotal Price (Excluding sales tax) | | \$1,250.00 |

| Qty | Item # | Description |
|---|------------|--|
| (1) | VS-TRVL-01 | Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> • Vigilant certified technician to visit client site • Includes all travel costs for onsite support services |
| Subtotal Price (Excluding sales tax) | | \$1,550.00 |

| Qty | Item # | Description |
|---|-----------|--|
| (2) | VS-SHP-02 | Vigilant Shipping & Handling Charges <ul style="list-style-type: none"> • Applies to each fixed camera LPR System • Shipping Method is FOB Shipping |
| Subtotal Price (Excluding sales tax) | | \$110.00 |

| Qty | Item # | Description |
|---|--------|------------------------------|
| (1) | Tax | Tax on hardware 7.75% |
| Subtotal Price (Excluding sales tax) | | \$1,759.25 |

Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
3. Compliance to local codes neither guaranteed nor implied.
4. This Quote does not include anything outside the above stated bill of materials.
5. Project requires 120v continuous power available at pole.
6. 5 years of hardware warranty included.
7. One year of hosting fees included.
8. First time buyer discounts provided on this quote only.
9. Tax not included.

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| Total Price (Excluding sales tax) | \$44,484.25 |
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