



**Quote For:**

**San Diego Harbor Police Department**

**Fixed Project; Shelter Island; Qty: 2 1-Lane Fixed Installations**

**Quoted By:**

**Vigilant Solutions LLC**

**Greg Mills**

**Date: 04-25-17**

**Be Smart. Be Safe. Be Vigilant.**

|  |  |   |             |  |  |
|--|--|---|-------------|--|--|
|  |  | <b>Vigilant Solutions LLC</b><br><b>2021 Las Positas Court - Suite # 101</b><br><b>Livermore, California 94551</b><br><b>(P) 858-287-0067</b> |             | <b>Be smart. Be safe.</b><br><b>Be Vigilant.</b> |  |
| Attention:   | San Diego Harbor Police Department                               | Date  | 4/25/2017   |  |  |
| Project Name:  | Fixed Project; Shelter Island; Qty: 2 1-Lane Fixed Installations | Quote Number:   | GSM-0454-01 |  |  |

## PROJECT QUOTATION

We at Vigilant Solutions are pleased to quote the following systems for the above referenced project:

| Qty   | Item #  | Description  |
|---|---|--|
| (2)   | <b>Fixed Camera LPR<br/>SYS-1</b><br>VSF-075-H-RE | <b>Vigilant Fixed LPR Camera with Integrated Smart Processor</b><br><u>Hardware:</u> <ul style="list-style-type: none"> <li>Integrated (Internal) solid state DSP Smart processor units - No moving parts <ul style="list-style-type: none"> <li>Plug-N-Play IP based camera with Power Over Ethernet (POE)</li> </ul> </li> <li>Includes field installed J-Box</li> <li>75mm LPR Camera(s) with IR and Color video <ul style="list-style-type: none"> <li>Includes RAM mounting bracket</li> </ul> </li> </ul> <u>Software:</u> <ul style="list-style-type: none"> <li>Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> <li>Includes CarDetector LPR software for local server hosting</li> </ul> </li> <li>LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> <li>Full suite of LPR tools including data analytics</li> </ul> </li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |   | <b>\$14,600.00</b>   |

| Qty   | Item #  | Description  |
|---|---------|--|
| (2)   | BCAE1F1 | <b>Four Camera Reaper Interface Box with cellular router and Verizon Modem</b> <ul style="list-style-type: none"> <li>Complete communications and power management solution for up to four (4) Reaper fixed cameras</li> <li>Includes power management and voltage protection for all components, as well as a router for cellular communications between the cameras and the agency's LEARN account</li> <li>Includes Verizon modem</li> <li>Private WiFi access point for administrative access to cameras</li> <li>Integrated GPS with integrated NTP server for accurate time stamps on all detections</li> <li>Enclosed in a vented NEMA 3R enclosure with fan for cooling</li> <li>Operational temperature spec -20C to 50C ambient</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |         | <b>\$7,400.00</b>  |

| Qty   | Item #                         | Description   |
|---|--------------------------------|---|
| (2)   | VS-FX-UNI-POLE-WALL-BRKT REV B | <b>Fixed LPR Camera Bracket</b> <ul style="list-style-type: none"> <li>Pole or Wall Mount - UPR ARM ASSY POLE &amp; WALL MOUNT BLK REV B</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |                                | <b>\$700.00</b>   |

| Qty   | Item #     | Description   |
|---|------------|---|
| (1)   | SSU-LN-COM | <b>Vigilant Start Up &amp; Configuration of Hosted/Managed LEARN Server Account</b> <ul style="list-style-type: none"> <li>New client account setup via national LPR server</li> <li>Required for all hosted/managed LEARN client accounts</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |            | <b>\$1,275.00</b>   |

| Qty   | Item #                          | Description   |
|---|---------------------------------|---|
| (1)   | Electrical Contracting Estimate | <b>Estimated Electrical Contracting Fees for Entire Project</b> <ul style="list-style-type: none"> <li>Provide labor, materials &amp; equipment to install Qty: 2 - (1) Reaper Camera w/ (1) power supply enclosure (all equipment, cabling &amp; mounts provided by Vigilant).</li> <li>Provide all hardware and strapping required to finalize mounting.</li> <li>Provide 120v power to power supply from local street lighting source located directly at light pole.</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |                                 | <b>\$8,179.50</b>   |

| Qty   | Item #      | Description   |
|---|-------------|---|
| (1)   | VSBSCSVC-01 | <b>Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments</b> <ul style="list-style-type: none"> <li>Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> <li>Includes access to all LEARN and CarDetector software updates</li> </ul> </li> <li>Priced per camera per year for up to 14 total camera units registered</li> <li>Requires new/existing Enterprise Service Agreement (ESA)</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$1,050.00</b>   |

| Qty   | Item #      | Description  |
|---|-------------|--|
| (1)   | VSPK1SVC-01 | <b>Vigilant LPR Standard Service Package for Hosted/Managed LPR Deployments</b> <ul style="list-style-type: none"> <li>Optional Service Package Benefits <ul style="list-style-type: none"> <li>Extended access to Vigilant 'Private Data' via CarDetector Mobile Hit Hunter</li> <li>Unlimited access to Vigilant's Mobile Companion LPR application for Smartphones</li> </ul> </li> <li>Priced per camera per year for up to 14 total camera units</li> <li>Requires Basic Service Package</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$450.00</b>  |

| Qty   | Item #      | Description  |
|---|-------------|--|
| (1)   | VS-LEARN--H | <b>Vigilant Hosted/Managed Centralized LPR server via LEARN</b> <ul style="list-style-type: none"> <li>Vigilant hosted/managed LEARN account <ul style="list-style-type: none"> <li>Central repository for all LPR data acquired by each LPR system</li> </ul> </li> <li>Includes Vigilant's suite of LPR data analytics via online web access <ul style="list-style-type: none"> <li>Automated CarDetector software update management</li> <li>Plate searching, mapping, data mining utilities</li> <li>Stakeout, Associate Analysis and Locate Analysis</li> <li>Full administrative security with management auditing</li> </ul> </li> <li>Plug-N-Play an unlimited number of CarDetector LPR systems <ul style="list-style-type: none"> <li>Requires NO server hardware, NO server maintenance</li> </ul> </li> <li>Requires Vigilant Enterprise Service Agreement contract</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$0.00</b>  |

| Qty   | Item #      | Description   |
|---|-------------|---|
| (2)   | SSU-SYS-COM | <b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b> <ul style="list-style-type: none"> <li>Vigilant technician to visit customer site</li> <li>Includes system start up, configuration and commissioning of LPR system</li> <li>Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$900.00</b>   |

| Qty   | Item #  | Description  |
|---|---------|--|
| (1)   | VS-TRNG | <b>Vigilant End User Training for LPR Systems</b> <ul style="list-style-type: none"> <li>End user training for Vigilant products <ul style="list-style-type: none"> <li>Covers all client purchased applications</li> <li>Includes classroom and field operation training</li> </ul> </li> <li>Vigilant certified technician to visit site and perform one training class</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |         | <b>\$1,250.00</b>  |

| Qty   | Item #     | Description  |
|---|------------|--|
| (1)   | VS-TRVL-01 | <b>Vigilant Travel via Client Site Visit</b> <ul style="list-style-type: none"> <li>Vigilant certified technician to visit client site</li> <li>Includes all travel costs for onsite support services</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |            | <b>\$1,550.00</b>  |

| Qty   | Item #    | Description   |
|---|-----------|---|
| (2)   | VS-SHP-02 | <b>Vigilant Shipping &amp; Handling Charges</b> <ul style="list-style-type: none"> <li>Applies to each fixed camera LPR System</li> <li>Shipping Method is FOB Destination</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |           | <b>\$110.00</b>   |

Consider the “add” price for the following items:

| Qty   | Item #    | Description   |
|---|-----------|---|
| (2)   | CDFS-4HWW | <b>Fixed Camera LPR System - Extended Hardware Warranty- Year 2 through 5</b> <ul style="list-style-type: none"> <li>Fixed LPR System LPR hardware component replacement warranty</li> <li>Applies to 1-Channel hardware system kit</li> <li>Valid for 4 years from standard warranty expiration</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |           | <b>\$4,200.00</b>   |

### Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. All hardware components to have standard One (1) year hardware warranty.
3. Compliance to local codes neither guaranteed nor implied.
4. This Quote does not include anything outside the above stated bill of materials.
5. Quote assumes this is the first purchase; contains initial start-up line items.
6. Optional hardware warranty listed.
7. Tax not included.

|  |                    |                     |
|--|--------------------|---------------------|
| <b>Total Price</b> (Excluding sales tax) | <b>\$41,664.50</b> | Includes all "adds" |
| Accepted By:                             | Date:              | P.O#                |