

**RESOLUTION NO. 20821 (N.C.S.)**

**A RESOLUTION AUTHORIZING THE DIRECT PURCHASE OF  
TASER BODY WORN CAMERAS**

**WHEREAS**, body worn cameras are an important tool in modern policing and will be valuable in improving transparency, accountability and in enhancing community trust; and

**WHEREAS**, it is the intent of the Salinas Police Department to assign each uniformed patrol officer and sergeant a body worn camera; and

**WHEREAS**, the Salinas Police Department has already purchased and deployed seventy (70) Taser Axon body cameras for officers; and

**WHEREAS**, Taser International submitted a quote for forty-one (41) Taser Axon body cameras over a five-year contract with a first year cost of \$61,755.00 and years 2-5 cost of \$34,686.00 for a total cost of \$216,101.27 and

**WHEREAS**, police staff request the authority to purchase additional Taser Axon body cameras as needed for officers; and

**WHEREAS**, the City Council can approve this purchase pursuant to Salinas Municipal Code Section 12-27 (purchases without notice, advertising or competitive bids) in contracting for equipment, materials, supplies and services.; and

**NOW, THEREFORE, BE IT RESOLVED BY THE SALINAS CITY COUNCIL** that the Purchasing Officer is hereby authorized to direct purchase forty-one (41) Taser Axon body cameras from Taser International at a total cost of \$216,101.27 over a five year period, to authorize the Finance Director to transfer \$216,200 from current year Measure G personnel saving to a new CIP project, and to authorize the Purchasing Agent to purchase additional cameras when needed as requested by police staff and subject to the availability of funding.

**PASSED AND ADOPTED** this 18<sup>th</sup> day of August, 2015 by the following vote:

AYES: Councilmembers: Barrera, Craig, De La Rosa, Lutes, McShane and Mayor Gunter

NOES: None

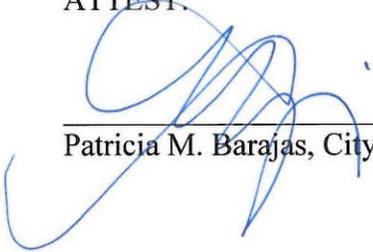
ABSENT: Councilmember Castañeda

ABSTAIN: None

APPROVED

  
\_\_\_\_\_  
Joe Gunter, Mayor

ATTEST:

  
\_\_\_\_\_  
Patricia M. Barajas, City Clerk

# TASER International

Protect Truth

17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737  
 Fax:

**Michael Groves**  
 (831) 758-7123  
 mikegr123@gmail.com



## Quotation

**Quote:** Q-30370-6  
**Date:** 7/10/2015 9:40 AM  
**Quote Expiration:** 8/24/2015  
**Contract Start Date\*:** 9/1/2015  
**Contract Term:** 5 years

**Bill To:**

Salinas Police Dept. - CA  
 ATTN: SGT. DANA CORNELISON  
 222 LINCOLN AVE  
 Salinas, CA 93901  
 US

**Ship To:**

Michael Groves  
 Salinas Police Dept. - CA  
 ATTN: SGT. DANA CORNELISON  
 222 LINCOLN AVE  
 Salinas, CA 93901  
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Chad Kapler	480-341-9539	ckapler@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

Year 1

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
41	73002	CAMERA SYSTEM, AXON BODY, S	USD 399.00	USD 16,359.00	USD 0.00	USD 16,359.00
7	70026	EVIDENCE.COM DOCK, AXON SIX BAY	USD 1,495.00	USD 10,465.00	USD 0.00	USD 10,465.00
41	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE.COM DOCK ANNUAL PAYMENT	USD 36.00	USD 1,476.00	USD 0.00	USD 1,476.00
7	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 245.00	USD 0.00	USD 245.00
41	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	USD 660.00	USD 27,060.00	USD 0.00	USD 27,060.00
820	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
4,100	85035	EVIDENCE.COM STORAGE	USD 1.50	USD 6,150.00	USD 0.00	USD 6,150.00
1	73002	CAMERA SYSTEM, AXON BODY, S	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<b>Year 1 Total Before Discounts:</b>						USD 61,755.00
<b>Year 1 Net Amount Due:</b>						USD 61,755.00

Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
41	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	USD 660.00	USD 27,060.00	USD 0.00	USD 27,060.00
820	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
4,100	85035	EVIDENCE.COM STORAGE	USD 1.50	USD 6,150.00	USD 0.00	USD 6,150.00
41	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE.COM DOCK ANNUAL PAYMENT	USD 36.00	USD 1,476.00	USD 0.00	USD 1,476.00
<b>Year 2 Total Before Discounts:</b>						USD 34,686.00
<b>Year 2 Net Amount Due:</b>						USD 34,686.00

Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
41	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	USD 660.00	USD 27,060.00	USD 0.00	USD 27,060.00
820	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
4,100	85035	EVIDENCE.COM STORAGE	USD 1.50	USD 6,150.00	USD 0.00	USD 6,150.00
41	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE.COM DOCK ANNUAL PAYMENT	USD 36.00	USD 1,476.00	USD 0.00	USD 1,476.00
<b>Year 3 Total Before Discounts:</b>						USD 34,686.00
<b>Year 3 Net Amount Due:</b>						USD 34,686.00

Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
41	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	USD 660.00	USD 27,060.00	USD 0.00	USD 27,060.00
820	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
4,100	85035	EVIDENCE.COM STORAGE	USD 1.50	USD 6,150.00	USD 0.00	USD 6,150.00
41	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE.COM DOCK ANNUAL PAYMENT	USD 36.00	USD 1,476.00	USD 0.00	USD 1,476.00
<b>Year 4 Total Before Discounts:</b>						USD 34,686.00
<b>Year 4 Net Amount Due:</b>						USD 34,686.00

Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
41	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	USD 660.00	USD 27,060.00	USD 0.00	USD 27,060.00
820	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
4,100	85035	EVIDENCE.COM STORAGE	USD 1.50	USD 6,150.00	USD 0.00	USD 6,150.00
41	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE.COM DOCK ANNUAL PAYMENT	USD 36.00	USD 1,476.00	USD 0.00	USD 1,476.00
<b>Year 5 Total Before Discounts:</b>						USD 34,686.00
<b>Year 5 Net Amount Due:</b>						USD 34,686.00

Subtotal	USD 200,499.00
Estimated Shipping & Handling Cost	USD 324.83
Estimated Tax	USD 15,277.44
Grand Total	USD 216,101.27

## TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers or, in the alternative, TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers for Sales with Financing if your purchase involves financing with TASER. If your purchase includes the TASER Assurance Plan (TAP), then you are also agreeing to TASER's current Sales Terms and Conditions for the AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) and/or Sales Terms and Conditions for the X2/X26P and TASER CAM HD Recorder TASER Assurance Plan (U.S. Only), as applicable to your product purchase. All of the sales terms and conditions, as well as, the TAP terms and conditions are posted at <http://www.taser.com/sales-terms-and-conditions>. If your purchase includes AXON hardware and/or EVIDENCE.com services you are also agreeing to the terms in the EVIDENCE.com Master Service Agreement posted at <https://www.taser.com/serviceagreement14>. If your purchase includes Professional Services, you are also agreeing to the terms in the Professional Service Agreement posted at <https://www.taser.com/professional-services-agreement>. If your purchase includes Integration Services, you are also agreeing to the terms in the SOW posted at <https://www.taser.com/integrationstatementofwork14>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

<b>Signature:</b> _____  <b>Name (Print):</b> _____  <b>PO# (if needed):</b> _____	<b>Date:</b> _____  <b>Title:</b> _____
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Please sign and email to Chad Kapler at [ckapler@taser.com](mailto:ckapler@taser.com) or fax to

THANK YOU FOR YOUR BUSINESS!

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