

# **EXHIBIT A**

## PredPol Predictive Policing Software-as-a-Service (SaaS) Subscription Agreement

This Subscription Agreement ("**Agreement**") between PredPol, Inc., a California corporation, with offices at 2801 Mission Street, Suite 2803, Santa Cruz, CA 95060 ("**PredPol**") and the City of Fresno, a municipal corporation ("**Client**"), collectively the "**Parties**", is effective when signed by both Parties (the "**Effective Date**"). This Agreement governs Client's access to and use of PredPol's technologies and services.

### 1. Definitions.

- A) "Admin Account(s)" means the administrative account(s) provided to Client by PredPol for the purpose of administering the Services. The use of the Admin Account(s) requires a password, which PredPol will provide to Client.
- B) "Administrators" mean the Client-designated technical personnel who administer the Services to End Users on Client's behalf.
- C) "Affiliate" means any entity that directly or indirectly controls, is controlled by, or is under common control with a party.
- D) "Application Data" means the geospatial information (e.g. address or latitude & longitude), temporal data (e.g. date and time), and crime typology information (e.g. crime code, crime type description, crime categorization information) associated with all instances of crime data provided to PredPol by Client. "Application Data" further means the predictive data provided by PredPol to Client.
- E) "Brand Features" means the trade names, trademarks, service marks, logos, domain names, and other distinctive brand features of each party, respectively, as secured by such party from time to time.
- F) "Confidential Information" means information disclosed by a party to the other party under this Agreement that is marked as confidential or would normally be considered confidential under the circumstances. Client Data is Client's Confidential Information. Confidential Information does not include information that: (a) the recipient of the Confidential Information already knew; (b) becomes public through no fault of the recipient; (c) was independently developed by the recipient; or (d) was rightfully given to the recipient by another party.
- G) "Client Data" means data, including crime data, provided, generated, transmitted or displayed via the Services by Client or End Users.
- H) "Data Pipe" means the server software used by PredPol to extract crime data from Client's RMS, encrypt it, and send to the PredPol servers to use to deliver the Service.

- I) "Emergency Security Issue" means either: (a) Client's use of the Services in violation of the Acceptable Use Policy, which could disrupt: (i) the Services; (ii) other Client's use of the Services; or (iii) the PredPol network or servers used to provide the Services; or (b) unauthorized third party access to the Services.
- J) "End Users" means the individuals Client permits to use the Services.
- K) "End User Account" means a PredPol-hosted account established by Client through the Services for an End User.
- L) "Fees" means the amounts invoiced to Client by PredPol for the Services as described in the Statement of Work.
- M) "Initial Services Term" means the term for the applicable Services beginning on the Service Commencement Date and continuing for the duration of the Initial Services Term as set forth in the Statement of Work.
- N) "Intellectual Property Rights" means current and future worldwide rights under patent law, copyright law, trade secret law, trademark law, moral rights law, and other similar rights.
- O) "RMS" means Records Management System database, an agency-wide system that provides for the storage, retrieval, retention, manipulation, archiving, and viewing of information, records, documents, or files pertaining to law enforcement operations.
- P) "Service Commencement Date" is the date upon which PredPol makes the Services available to Client. This date will follow PredPol's receipt of the first year's payment and is dependent upon Client taking the necessary steps as defined in this Agreement and the Statement of Work to enable PredPol to setup the Services.
- Q) "Services" means the applicable PredPol product or service, as described in this Agreement or the Statement of Work.
- R) "Services Term" means the applicable Initial Services Term and all renewal terms for the applicable Services as set out in the Statement of Work.
- S) "Statement of Work" means one or more fully-executed statements containing the terms and conditions for the provision of Services to or for the benefit of a specific Client.
- T) "Subscription Terms" are set forth in the Statement of Work and references the document reflecting the financial terms of the subscription, including: (i) the Services being ordered; (ii) Fees; and (iii) Initial Services Term.



- U) "Suspend" means the immediate disabling of access to the Services, or components of the Services, as applicable, to prevent further use of the Services.
- V) "Term" means the term of the Agreement, which will begin on the Effective Date and continue until the earlier of (i) the end of the Services Term or (ii) termination date of the Agreement (or Statement of Work) as set forth herein.
- W) "Third Party Requests" means requests to the Client for information covered by the language and terms of the United States Freedom of Information Act or the California Public Records Act.

## **2. Product and Payment.**

**Product.** In consideration of the pricing and other obligations described herein, Client shall receive PredPol Services that are focused on crime predictions by shift, day, and location, including, but not necessarily related to, property crime, assault, and robbery.

Client shall receive PredPol Services for the Services Term set forth in the Statement of Work, executed by the Parties and attached hereto. The Subscription Terms, including the Fees that Client agrees to pay for PredPol Services, are as described in the Statement of Work.

- A) *Payment*** The first payment is due thirty days after this Agreement is executed. The Client will be invoiced annually after the first payment. Fees for orders where PredPol issues an invoice are due upon Client's receipt of the invoice and are considered delinquent thirty days after the date of the applicable invoice. Payments shall be made in U.S. Dollars by either wire transfer or check.
- B) *Commencement of Service.*** The Service Commencement Date is the date upon which PredPol makes the Services available to Client. This date will follow receipt of the Year One payment and depends on the Client taking the necessary steps as defined in the Statement of Work to enable PredPol to set up the Services.
- C) *Invoices.*** Each year PredPol shall furnish to Client an original invoice for all services to be delivered in an upcoming contract year. The first invoice shall be issuable upon full execution of this Agreement. Client will make all required payments to PredPol within thirty (30) days of receipt of PredPol's invoice.
- D) *Revising Rates.*** Rates may not be changed during the Initial Services Term of this Agreement without consent of both Parties. Following the end of the Initial Services Term, PredPol may revise its rates by providing Client written notice (which may be by email) at least thirty days prior to the effective date of the revision.



**E) Delinquent Payments.** Delinquent payments shall bear interest at the rate of one-and-one-half percent per month (or the highest rate permitted by law if less) from the payment due date until paid in full. Client will be responsible for all reasonable expenses (including attorneys' fees) incurred by PredPol in collecting such delinquent amounts except where such delinquent amounts are due to PredPol's billing inaccuracies.

### **3. Term**

**A) Term.** This Agreement will remain in effect for the Term as laid out in the Statement of Work, attached hereto as Exhibit A, and incorporated herein.

**B) Renewal.** The renewal process is laid out in the Statement of Work.

### **4. Services.**

**A) License to Use.** Client shall be licensed and authorized to use the Services as provided as a SaaS (software as a service). The license is non-transferable, non-assignable and non-exclusive.

**B) Facilities and Data Transfer.** Facilities used to store and process Client Data will adhere to security standards no less protective than the standards used for PredPol's own information and shall be compliant with applicable laws. \_

**C) Modifications to the Services.** PredPol may make commercially reasonable changes to the Services. If PredPol materially changes the Services, PredPol will inform Client and Client may terminate the Agreement with no liability to Client.

**D) Retention.** PredPol will have no obligation to retain archived Client Data.

### **5. Additional Client Obligations.**

Client agrees to provide the information and take the steps requested by PredPol to facilitate setup and implementation of the Services.

**A) License to Use Client Data.** Client understands and agrees that Client is solely responsible for ensuring it has all rights in or to the Crime Data as necessary to upload the Crime Data to the System as provided for without violation of any laws, regulations or guidelines, or any privacy or property rights of any third parties. In connection with such Data, Client hereby represents and warrants that, to the best of Client's available knowledge:

- (i) Client owns, or otherwise has the necessary licenses, rights, consents, and permissions under all intellectual property and/or proprietary rights in Crime Data to enable inclusion and use of the Crime Data by PredPol and its agents in the manner permitted by this Agreement.

- (ii) PredPol's receipt and/or storage of such Data on the System pursuant to this Agreement, do not and will not: (a) infringe, violate, or misappropriate any third-party right, including any copyright, trademark, patent, trade secret, moral right, privacy right, right of publicity, or any other intellectual property or proprietary right; (b) slander, defame, libel, or invade the right of privacy, publicity or other property rights of any other person; or (c) violate any applicable law, regulation or guideline.
- (iii) Client retains ownership at all times of the Application Data, provided that Client hereby grants to PredPol and its agents the right to use, store, reproduce, and otherwise possess and utilize the Application Data in connection with and as reasonably necessary for PredPol to provide the Services to Client hereunder, and to disclose Crime Data to its officers, employees, agents, consultants, contractors and representatives for the purposes of performing Services for the Client.

***B) Additional Obligations.***

- a. Client shall (i) obtain access to the Internet at Client's expense from a provider selected by Client so that Client can communicate with the System, (ii) select, obtain and maintain all equipment necessary to permit Client to communicate with the Web based interfaces of the Software. PredPol will have no obligations with respect to any hardware, software, or services chosen and/or used by Client to access the Client Installation. PredPol will not have any liability if Client is unable to access or utilize the Client Installation due to a fault or failure in any such hardware, software and/or services.
- b. Client shall provide access for the Data Pipe to the Client's server that houses applicable crime data. Client shall ensure their server is running at all times and communicate any pertinent changes to their server or database to PredPol in a timely manner.

***C) Compliance.*** Client will use the Services in accordance with this Agreement, the Statement of Work, and all applicable laws.

***D) Login IDs and Passwords:*** Client is solely responsible for monitoring and protecting the confidentiality of all Login IDs and Passwords issued to it and its End Users.

***E) Client Administration of the Services.*** Client may specify one or more Administrators with the rights to administer the End User Accounts. Client is responsible for: (a) maintaining the confidentiality of the password and Admin Account(s); (b) designating individuals authorized to access the Admin Account(s); and (c) ensuring activities that occur in connection with the Admin Account(s) comply with this Agreement. Client agrees that PredPol's



responsibilities do not extend to Client's internal management or administration of the Services.

**F) *Unauthorized Use.*** Client will use commercially reasonable efforts to prevent unauthorized use of the Services and to terminate any unauthorized use. Client will promptly notify PredPol of any unauthorized use of or access to the Services of which it becomes aware.

**G) *Restrictions on Use.*** Unless PredPol specifically agrees in writing, Client will not, and will use commercially reasonable efforts to make sure a third party does not: (i) intentionally store or send software viruses, worms, Trojan horses or other harmful computer code, files, scripts or programs; (ii) modify any software programs on the System; (iii) use any programs on the System other than the Application as installed and maintained by PredPol; (iv) access the System in any manner other than via the Software's Web based administrative, user and mobile interfaces; (v) remove, circumvent, disable, damage or otherwise interfere with any security-related features of the System, or features that enforce limitations on the use of the System; (vi) attempt to gain unauthorized access to the System, or any part of it, other accounts, computer systems or networks connected to the System through hacking, password mining or any other means; (vii) assign, sell, resell, rent, lease, distribute, delegate or otherwise transfer any rights or obligations under or in connection with this Agreement or the System; (viii) use the System, or sell access to the System, on a time-sharing, service bureau, application service provider, or similar basis; (ix) reverse engineer, decompile, reverse compile, disassemble, or reverse assemble, any aspect or element of the System, or attempt to do so, except if and to the extent permitted by relevant law applicable to Client; (xi) take any action the intent or likely result of which would be to reveal or reconstruct all or any portion of the design of the System; (xii) use the System in a manner that violates any applicable law; (xv) use the facilities or capabilities of the System to conduct any business or activity or solicit the performance of any activity which is prohibited by law; or (xvi) upload into the System, or cause or permit the System to store, copy, process, communicate, distribute or publish, any data, information or materials (including without limitation, the Application Data) to the extent that so doing (a) creates any liability for, or imposes any obligations upon, PredPol, (b) violates any legal requirement, violates any rights of any person or entity or violates any duty to any person or entity, (c) damages any person or entity, (d) would be abusive, profane or sexually offensive to a reasonable person, (e) infringes, misappropriates or violates any intellectual property right or any personal right of any person or entity anywhere at any time, including, but not limited to, rights arising out of, or related to, copyright, patent, trade secret, trademark, service mark, privacy and publicity, or (f) gives rise to any claims by any person or entity anywhere at any time for slander, libel, false light, invasion of privacy, unfair competition or misappropriation.



Confidential Information except to affiliates, employees and agents who need to know it and who have agreed in writing to keep it confidential. Confidential Information may only be used to exercise rights and fulfill obligations under this Agreement, while using reasonable care to protect it. Each party is responsible for the actions of its affiliates' employees.

- C) *Required Disclosure.*** Each party may disclose the other party's Confidential Information when required by law but only after it, if legally permissible: (a) uses commercially reasonable efforts to notify the other party; and (b) gives the other party the chance to challenge the disclosure.

**9. Intellectual Property Rights; Brand Features.**

- A) *Intellectual Property Rights.*** Except as expressly set forth herein, this Agreement does not grant either party any rights, implied or otherwise, to the other's content, brand features or intellectual property. Client grants to PredPol a non-exclusive license to use Application Data for PredPol's legitimate business purposes, including providing products and services to law enforcement agencies.

**10. Disclaimers.**

- A) *Disclaimers.*** TO THE EXTENT PERMITTED BY LAW, EXCEPT AS EXPRESSLY PROVIDED FOR HEREIN; (i). PREDPOL MAKES NO WARRANTIES OR REPRESENTATIONS ABOUT CONTENT OR INFORMATION MADE ACCESSIBLE BY OR THROUGH THE SERVICES; AND (ii) THE SERVICES ARE PROVIDED "AS IS" AND WITHOUT WARRANTIES OR CONDITIONS OF ANY KIND, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT, QUIET ENJOYMENT, ACCURACY OF DATA, SYSTEM INTEGRATION, COURSE OF PERFORMANCE AND FITNESS FOR A PARTICULAR PURPOSE. PREDPOL AND ITS SUPPLIERS DO NOT GUARANTEE OR WARRANT THAT THE USE OF THE SERVICES WILL BE UNINTERRUPTED OR ERROR FREE. CLIENT ACKNOWLEDGES THAT THE SERVICES ARE NOT A TELEPHONE SERVICE AND THAT THE SERVICES ARE NOT CAPABLE OF PLACING OR RECEIVING ANY CALLS INCLUDING EMERGENCY SERVICES CALLS OVER PUBLICLY SWITCHED TELEPHONE NETWORKS.

- B) *Warranty.*** PredPol warrants all work performed or services rendered under the Agreement to be of good quality and free from any defective or faulty material and workmanship.

**11. Termination.**

- A) *Termination for Breach.*** Either party may suspend performance or terminate this Agreement if: (i) the other party is in material breach of the Agreement and

fails to cure that breach within thirty days after receipt of written notice; (ii) the other party ceases its business operations or is subject to insolvency proceedings that are not dismissed within ninety days; or (iii) the other party is in material breach of this Agreement.

**B) Termination for Non-Appropriation.** PredPol agrees and understands that Client is paying for this service using grant funding. This Agreement shall terminate without any liability of CITY upon CITY'S non-receipt or non-appropriation of funds sufficient to meet its obligations hereunder during any CITY fiscal year of this Agreement, or insufficient funding for the Project.

**C) Effects of Termination.** If this Agreement terminates, upon request each party will promptly use commercially reasonable efforts to return or destroy all other Confidential Information of the other party.

## **12. Indemnification.**

CITY shall indemnify, hold harmless and defend PredPol and each of its officers, officials, employees, agents and volunteers from any and all loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including but not limited to personal injury, death at any time and property damage) incurred by PredPol, CITY or any other person, and from any and all claims, demands and actions in law or equity (including attorney's fees and litigation expenses), arising or alleged to have arisen directly or indirectly from the negligent or intentional acts or omissions, or willful misconduct of CITY or any of its officers, officials, employees, agents or volunteers in the performance of this Agreement; provided nothing herein shall constitute a waiver by CITY of governmental immunities including California Government Code section 810 et seq.

PredPol shall indemnify, hold harmless and defend CITY and each of its officers, officials, employees, agents and volunteers from any and all loss, liability, fines, penalties, forfeitures, costs and damages (whether in contract, tort or strict liability, including but not limited to personal injury, death at any time and property damage) incurred by the CITY, PredPol or any other person, and from any and all claims, demands and actions in law or equity (including attorney's fees and litigation expenses), arising or alleged to have arisen directly or indirectly from the negligent or intentional acts or omissions, or willful misconduct of PredPol or any of its officers, officials, employees, agents or volunteers in the performance of this Agreement.

In the event of concurrent negligence on the part of CITY or any of its officers, officials, employees, agents or volunteers, and PredPol or any of its officers, officials, employees, agents or volunteers, the liability for any and all such claims, demands and actions in law or equity for such losses, fines, penalties, forfeitures, costs and damages shall be apportioned under the State of California's theory of comparative negligence as presently established or as may be modified hereafter.

This section shall survive termination or expiration of this Agreement.



**13. Possible Infringement.**

- A) *Repair, Replace, or Modify.*** If PredPol reasonably believes the Services infringe a third party's Intellectual Property Rights, then PredPol will: (a) obtain the right for Client, at PredPol's expense, to continue using the Services; (b) provide a non-infringing functionally equivalent replacement; **or** (c) modify the Services so that they no longer infringe.
- B) *Suspension or Termination.*** If PredPol does not believe the foregoing options are commercially reasonable, then PredPol may suspend or terminate Client's use of the impacted Services. If PredPol terminates the impacted Services, then PredPol will provide a pro-rata refund of the unearned Fees.

**14. Limitation of Liability.**

- A) *Limitation on Indirect Liability.*** NEITHER PARTY WILL BE LIABLE UNDER THIS AGREEMENT FOR LOST REVENUES OR INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES, EVEN IF THE PARTY KNEW OR SHOULD HAVE KNOWN THAT SUCH DAMAGES WERE POSSIBLE AND EVEN IF DIRECT DAMAGES DO NOT SATISFY A REMEDY.
- B) *Exceptions to Limitations.*** These limitations of liability apply to the fullest extent permitted by applicable law but do not apply to breaches of confidentiality obligations, violations of a party's Intellectual Property Rights by the other party, or indemnification obligations.

**15. Miscellaneous.**

- A) *Privacy Rights:*** Without limiting any of the foregoing, Client hereby agrees to strictly comply with all laws, regulations and guidelines relating to the privacy rights of any individuals applicable to its use of the System, including, without limitation, personally identifiable information.
- B) *Notices.*** (a) All notices must be in writing and addressed to the attention of the other party's legal department and primary point of contact and (b) notice will be deemed given: (i) when verified by written receipt if sent by personal courier, overnight courier, or when received if sent by mail without verification of receipt; or (ii) when verified by automated receipt or electronic logs if sent by facsimile or email.

*i. Point of Contact, PredPol: Mary Woodard, Sales Executive*

*ii. Point of Contact, Client:*

---



- C) Change of Control.** Upon a change of control (a) the party experiencing the change of control will provide written notice to the other party within thirty days after the change of control; and (b) the other party may terminate this Agreement any time between the change of control and thirty days after it receives the notice.
- D) Force Majeure.** Neither party will be liable for inadequate performance to the extent caused by a condition (for example, natural disaster, act of war, riot, labor condition, governmental action, and Internet disturbance) beyond the party's reasonable control; provided, that obligations that are purely financial in nature shall not be subject to this provision
- E) No Waiver.** Failure to enforce any provision of this Agreement will not constitute a waiver.
- F) Severability.** If any provision of this Agreement is found unenforceable, the balance of the Agreement will remain in full force and effect.
- G) No Agency.** The Parties are independent contractors, and this Agreement does not create an agency, partnership or joint venture.
- H) Equitable Relief.** Nothing in this Agreement will limit either party's ability to seek equitable relief.
- I) Governing Law.** This Agreement is governed by California law, excluding that state's choice of law rules. FOR ANY DISPUTE ARISING OUT OF OR RELATING TO THIS AGREEMENT, THE PARTIES CONSENT TO PERSONAL JURISDICTION IN, AND THE EXCLUSIVE VENUE OF, THE COURTS IN FRESNO COUNTY, CALIFORNIA. The Parties explicitly agree that no other laws, treaties or regulations shall control this Agreement.
- J) Amendments.** Any amendment must be in writing and expressly state that it is amending this Agreement.
- K) Survival.** The following sections will survive expiration or termination of this Agreement: Section 3, 6, 7.1, 10, 11.2, 12, 13, 14 and 15.
- L) Entire Agreement.** This Agreement and all documents referenced herein, is the Parties' entire agreement relating to its subject and supersedes any prior or contemporaneous agreements on that subject.
- M) Interpretation of Conflicting Terms.** If there is a conflict between the documents that make up this Agreement, the documents will control in the following order: the Subscription Terms set forth in any separate quote prepared by PredPol, then the Agreement, and the terms located at any URL. If Client

signs a physical agreement with PredPol to receive the Services, the physical agreement will override any online agreement.

**Counterparts.** The Parties may enter into this Agreement in counterparts, including facsimile, PDF or other electronic copies, which taken together will constitute one instrument. EXECUTED as a sealed instrument as of the day and year first set forth below by the last counter-signatory.

**Representations and Warranties.** Each party represents that it has full power and authority to enter into the Agreement. If you are accepting on behalf of your employer or another entity, you represent and warrant that: (i) you have full legal authority to bind your employer, or the applicable entity, to these terms and conditions; (ii) you have read and understand this Agreement; and (iii) you agree, on behalf of the party that you represent, to this Agreement. Each party warrants that it will comply with all laws and regulations applicable to its provision, or use of the Services.

IN WITNESS WHEREOF, the parties have executed this Agreement at Fresno, California, the day and year first above written.

CITY OF FRESNO,  
a California municipal corporation

By: [Signature] 3/31/16  
JERRY P. DYER Date  
Chief of Police  
Fresno Police Department

ATTEST:  
YVONNE SPENCE, CMC  
City Clerk

By: Marco Martinez-Velusquez Title: Deputy  
Deputy Marco Martinez-Velusquez Date 4/2/16

APPROVED AS TO FORM:  
DOUGLAS T. SLOAN  
City Attorney

By: [Signature]  
AMANDA B. FREEMAN  
Deputy City Attorney

Addresses:

CITY:  
Fresno Police Department  
Attention: Sgt. Robert Reynolds  
PO Box 1271  
Fresno, CA 93715-1271

PREDPOL, INC.,  
a California corporation:

By: [Signature]  
Name: Larry Samuels  
Title: Chief Executive Officer

By: [Signature]  
Name: DANA TIMBROOK

Title: CFO AND ASSISTANT SECRETARY  
(must be Treasurer, Secretary or  
Assistant Secretary)

PREDPOL:  
Atten: Mary Woodard  
2801 Mission St Suite 2903  
Santa Cruz, Ca 95060  
831-331-4550



## **EXHIBIT A: STATEMENT OF WORK PREDICTIVE POLICING DEPLOYMENT**

### **Predictive Policing Software-as-a-Service (“SaaS”) Subscription Agreement Between PredPol, Inc. and the City of Fresno (“Client”)**

#### **A. OVERVIEW**

PredPol, the predictive policing company, provides command staff, crime analysts, and patrol officers with proven, accurate, easy to use predictions for where and when crime is most likely to occur. This includes property crimes, personal crimes, gun violence, gang activity, and traffic incidents. Used as an everyday policing tool and for special operations, predictions are generated for each shift and delivered on paper or to any internet-connected device. The predictions are shown on maps as 500 foot by 500 foot boxes, about the size of a large intersection that officers patrol during their shift when not responding to calls for service or performing other duties.

**B.** Three types of crime data – type of crime, place of crime, and time of crime – are delivered through a secure Data Pipe from Client’s Records Management System (RMS) to the PredPol Service. Predictions are then generated and made available anytime a user logs in to the system.

#### **C. TERMS**

##### **1. Financial Parameters:**

- a. This Agreement has a one-year term, with options for two one-year extensions. The total fee of \$80,000 is due at contract execution. Should City exercise its option for the two additional years, the rate will be \$86,000 per year, due on the anniversary of the “Service Commencement Date.” PredPol will provide the GPS Dosage Meter and CrimeWhere public crime mapping at no cost.
- b. There are no additional fees for training, no individual license fees, no need for new hardware or new hiring, and no limit on the number of Client users or prediction views.
- c. Maintenance and upgrades of the Service will be provided at no additional cost during the Initial Services Term.

##### **2. Non-Financial Parameters: Client agrees to make reasonable efforts to support PredPol by doing the following during the term of this Agreement:**

- a. Provide IT staff and services as needed during the initial setup of the Data Pipe;

- b. Deploy and utilize the PredPol tool according to PredPol's recommended best practices;
  - c. Generally support the deployment of any new features/tools, including providing user feedback, as requested by PredPol;
  - d. Provide access to relevant databases and shared databases to which Client has access, pursuant to all applicable laws and access agreements.
3. Initial Services Term & Renewal: This Agreement is for an Initial Services Term of one year with payment due according to the terms set forth herein. Renewal following the Initial Services Term will be determined by both Parties in writing sixty (60) days prior to the end of the Initial Services Term.
  4. Effective Date: This Agreement is effective when signed by both Parties and will terminate on the end of the Services Term.

#### **D. SCOPE OF WORK**

**Scope of Work:** PredPol shall provide services, resources, and tools to support a successful implementation of the PredPol Services to support Client's efforts to suppress, deter, and reduce crime. The scope of work will include developing and providing the following:

- Setup and integration of a secure Data Pipe from Client's three Record Management System's to PredPol Service. Data to be transferred is restricted to fields related to type of crime, place of crime, and time of crime.
- Electronic transfer of 500' x 500' predictive locations (latitude and longitude data) identified by PredPol to Client for electronic consumption via three secure websites.
- Access to historical crime mapping for crime types as defined and agreed with the Client.
- A "train the trainers" session in operations and best practices. Training takes one hour via remote web session. PredPol also provides client support and training materials online through the Support Portal.
- Access to the Radar tool that details hit scoring.
- Full access to the Services for unlimited Client users, prediction views, and report generation.
- Provide online, and email support to Client for technical and operational use.



## **E. DEPLOYMENT STEPS AND PROPOSED TIME SCHEDULE**

Implementation of predictive policing for Client will include the following steps and proposed schedule:

- **Setup of the PredPol Services using Client's existing RMS database.**  
Timeline for setup is dependent upon availability of the Client's technician for installation of the Predpol data pipe. Once an agency provides initial data transfer and ensures the correct data mapping is in place, the PredPol system can be ready to generate predictions within two weeks.
- **Technical Implementation Steps.**  
Technical Implementation depends on Client IT resource availability. The steps are as follows:
  1. PredPol to conduct a kickoff meeting or conference call with appropriate Client staff (as identified by the Client) upon receiving signed Agreement.
  2. Client to complete an informational form provided by PredPol.
  3. Upon receiving the informational form provided by PredPol, PredPol will send installation instructions to Client.
  4. Per instructions, the Client must complete the installation of Data Pipe and complete the online setup form. PredPol staff will be available for support as needed.
  5. Upon successful installation of Data Pipe and completion of setup form, PredPol will complete initial data processing.
  6. The PredPol Service will generally be available to Client within two weeks from the completion of this step. Successful completion of this step is contingent on the Client confirming that the data mapping is correct.

The overall timeline for implementation depends on Client resource availability.

- **Electronic transfer of 500 square foot predictive locations (latitude and longitude data) identified by PredPol to Client.**  
Upon completion of technical implementation, Client will receive three URL's and login information of their PredPol sites via email for their review. Upon Client signoff, PredPol will work with Client to schedule training.
- **Training.**  
PredPol recommends a "train the trainers" approach for command staff, supervisors, and analysts once the system goes live. This provides a better understanding of the system and allows new officers to be trained as needed.

Training takes one hour, including questions and answers. The training is available via remote web session. PredPol also provides online training materials and email support.

<b>PROPOSED PROJECT SCHEDULE</b>	
<b>Deliverable/Task</b>	<b>Target Date</b>
Effective Date	Date of contract signature
Kickoff call	Within 7 days of Effective Date
Client completion of information form	Within 7 days of kickoff call
Installation of Data Pipe and completion of setup form	Within 30 days of Effective Date *
Payment due	Within 30 days of Effective Date
Service Commencement Date	2 weeks after installation of Data Pipe and completion of setup form *
Training	Within 14 days of Service Commencement Date
Annual billing date	Each 12-month anniversary of the Effective Date
Annual payment due date	30 days after annual billing date

\* These dates are dependent on Client's completion of Data Pipe installation and setup form.



## **Exhibit B**

### **INSURANCE REQUIREMENTS** **Consultant Service Agreement between City of Fresno ("CITY")** **and PredPol Inc. ("CONSULTANT")** Predictive Policing

#### **MINIMUM SCOPE OF INSURANCE**

Coverage shall be at least as broad as:

1. The most current version of Insurance Services Office (ISO) Commercial General Liability Coverage Form CG 00 01, providing liability coverage arising out of your business operations. The Commercial General Liability policy shall be written on an occurrence form and shall provide coverage for "bodily injury," "property damage" and "personal and advertising injury" with coverage for premises and operations (including the use of owned and non-owned equipment), products and completed operations, and contractual liability (including, without limitation, indemnity obligations under the Agreement) with limits of liability not less than those set forth under "Minimum Limits of Insurance."
2. The most current version of ISO \*Commercial Auto Coverage Form CA 00 01, providing liability coverage arising out of the ownership, maintenance or use of automobiles in the course of your business operations. The Automobile Policy shall be written on an occurrence form and shall provide coverage for all owned, hired, and non-owned automobiles or other licensed vehicles (Code 1- Any Auto). If personal automobile coverage is used, the CITY, its officers, officials, employees, agents and volunteers are to be listed as additional insureds.
3. Workers' Compensation insurance as required by the State of California and Employer's Liability Insurance.
4. Professional Liability (Errors and Omissions) and Cyber Liability (Privacy and Data breach) insurance appropriate to CONSULTANT'S profession.

#### **MINIMUM LIMITS OF INSURANCE**

CONSULTANT, or any party the CONSULTANT subcontracts with, shall maintain limits of liability of not less than those set forth below. However, insurance limits available to CITY, its officers, officials, employees, agents and volunteers as additional insureds, shall be the greater of the minimum limits specified herein or the full limit of any insurance proceeds available to the named insured:

1. **COMMERCIAL GENERAL LIABILITY:**

- (i) \$1,000,000 per occurrence for bodily injury and property damage;
- (ii) \$1,000,000 per occurrence for personal and advertising injury;
- (iii) \$2,000,000 aggregate for products and completed operations; and,
- (iv) \$2,000,000 general aggregate applying separately to the work performed under the Agreement.

2. **COMMERCIAL AUTOMOBILE LIABILITY:**

\$1,000,000 per accident for bodily injury and property damage.

3. **WORKERS' COMPENSATION INSURANCE** as required by the State of California with statutory limits.

4. **EMPLOYER'S LIABILITY:**

- (i) \$1,000,000 each accident for bodily injury;
- (ii) \$1,000,000 disease each employee; and,
- (iii) \$1,000,000 disease policy limit.

5. **PROFESSIONAL LIABILITY** (Errors and Omissions):

- (i) \$1,000,000 per claim/occurrence; and,
- (ii) \$2,000,000 policy aggregate.

**UMBRELLA OR EXCESS INSURANCE**

In the event CONSULTANT purchases an Umbrella or Excess insurance policy(ies) to meet the "Minimum Limits of Insurance," this insurance policy(ies) shall "follow form" and afford no less coverage than the primary insurance policy(ies). In addition, such Umbrella or Excess insurance policy(ies) shall also apply on a primary and non-contributory basis for the benefit of the CITY, its officers, officials, employees, agents and volunteers.

**DEDUCTIBLES AND SELF-INSURED RETENTIONS**

CONSULTANT shall be responsible for payment of any deductibles contained in any insurance policy(ies) required herein and CONSULTANT shall also be responsible for payment of any self-insured retentions. Any deductibles or self-insured retentions must be declared to on the Certificate of Insurance, and approved by, the CITY'S Risk



Manager or his/her designee. At the option of the CITY'S Risk Manager or his/her designee, either:

- (i) The insurer shall reduce or eliminate such deductibles or self-insured retentions as respects CITY, its officers, officials, employees, agents and volunteers; or
- (ii) CONSULTANT shall provide a financial guarantee, satisfactory to CITY'S Risk Manager or his/her designee, guaranteeing payment of losses and related investigations, claim administration and defense expenses. At no time shall CITY be responsible for the payment of any deductibles or self-insured retentions.

#### **OTHER INSURANCE PROVISIONS/ENDORSEMENTS**

The General Liability and Automobile Liability insurance policies are to contain, or be endorsed to contain, the following provisions:

1. CITY, its officers, officials, employees, agents and volunteers are to be covered as additional insureds. CONSULTANT shall establish additional insured status for the City and for all ongoing and completed operations by use of ISO Form CG 20 10 11 85 or both CG 20 10 10 01 and CG 20 37 10 01 or by an executed manuscript insurance company endorsement providing additional insured status as broad as that contained in ISO Form CG 20 10 11 85.
2. The coverage shall contain no special limitations on the scope of protection afforded to CITY, its officers, officials, employees, agents and volunteers. Any available insurance proceeds in excess of the specified minimum limits and coverage shall be available to the Additional Insured.
3. For any claims relating to this Agreement, CONSULTANT'S insurance coverage shall be primary insurance with respect to the CITY, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the CITY, its officers, officials, employees, agents and volunteers shall be excess of CONSULTANT'S insurance and shall not contribute with it. CONSULTANT shall establish primary and non-contributory status by using ISO Form CG 20 01 04 13 or by an executed manuscript insurance company endorsement that provides primary and noncontributory status as broad as that contained in ISO Form CG 20 01 04 13.

The Workers' Compensation insurance policy is to contain, or be endorsed to contain, the following provision: CONSULTANT and its insurer shall waive any right of subrogation against CITY, its officers, officials, employees, agents and volunteers.

The Cyber Liability insurance shall cover claims involving privacy violations, information theft, damage to or destruction of electronic information, intentional and/or unintentional release of private information (including credit monitoring costs), alteration of electronic information, extortion and network security. Such coverage is required only if any products and/or services related to information technology (including hardware and/or software) are provided to Insured and for claims involving any professional services for which Consultant is engaged with the City for such length of time as necessary to cover any and all claims

If the Professional (Errors and Omissions) and Cyber Liability insurance policy(ies) is written on a claims-made form:

1. The retroactive date must be shown, and must be before the effective date of the Agreement or the commencement of work by CONSULTANT.
2. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the Agreement work or termination of the Agreement, whichever occurs first, or, in the alternative, the policy shall be endorsed to provide not less than a five (5) year discovery period.
3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the effective date of the Agreement or the commencement of work by CONSULTANT, CONSULTANT must purchase "extended reporting" coverage for a minimum of five (5) years completion of the Agreement work or termination of the Agreement, whichever occurs first.
4. A copy of the claims reporting requirements must be submitted to CITY for review.
5. These requirements shall survive expiration or termination of the Agreement.

All policies of insurance required herein shall be endorsed to provide that the coverage shall not be cancelled, non-renewed, reduced in coverage or in limits except after thirty (30) calendar days written notice by certified mail, return receipt requested, has been given to CITY. CONSULTANT is also responsible for providing written notice to the CITY under the same terms and conditions. Upon issuance by the insurer, broker, or agent of a notice of cancellation, non-renewal, or reduction in coverage or in limits, CONSULTANT shall furnish CITY with a new certificate and applicable endorsements



for such policy(ies). In the event any policy is due to expire during the work to be performed for CITY, CONSULTANT shall provide a new certificate, and applicable endorsements, evidencing renewal of such policy not less than fifteen (15) calendar days prior to the expiration date of the expiring policy.

Should any of these policies provide that the defense costs are paid within the Limits of Liability, thereby reducing the available limits by defense costs, then the requirement for the Limits of Liability of these policies will be twice the above stated limits.

#### **VERIFICATION OF COVERAGE**

CONSULTANT shall furnish CITY with all certificate(s) and **applicable endorsements** effecting coverage required hereunder. All certificates and **applicable endorsements** are to be received and approved by the CITY'S Risk Manager or his/her designee prior to CITY'S execution of the Agreement and before work commences. All non-ISO endorsements amending policy coverage shall be executed by a licensed and authorized agent or broker. Upon request of CITY, CONSULTANT shall immediately furnish City with a complete copy of any insurance policy required under this Agreement, including all endorsements, with said copy certified by the underwriter to be a true and correct copy of the original policy. This requirement shall survive expiration or termination of this Agreement.

# Exhibit C

## DISCLOSURE OF CONFLICT OF INTEREST

### PredPol Predictive Policing

		YES*	NO
1	Are you currently in litigation with the City of Fresno or any of its agents?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2	Do you represent any firm, organization or person who is in litigation with the City of Fresno?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3	Do you currently represent or perform work for any clients who do business with the City of Fresno?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4	Are you or any of your principals, managers or professionals, owners or investors in a business which does business with the City of Fresno, or in a business which is in litigation with the City of Fresno?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5	Are you or any of your principals, managers or professionals, related by blood or marriage to any City of Fresno employee who has any significant role in the subject matter of this service?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6	Do you or any of your subcontractors have, or expect to have, any interest, direct or indirect, in any other contract in connection with this Project?	<input type="checkbox"/>	<input checked="" type="checkbox"/>

\* If the answer to any question is yes, please explain in full below.

Explanation: \_\_\_\_\_

Signature

Date

(name)

(company)

(address)

☐ Additional page(s) attached.

(city state zip)